

nanoFILM LTD

Invoice

10111 Sweet Valley Drive
Valley View, OH 44125-4249
Telephone (216) 447-1199

Invoice # 816675

Date: 7/6/98

Sold To:

Bushnell Corporation

9200 Cody
Overland Park, KS 66214

Ship To:

Bushnell Corporation

ATTN: Jordan Vermillion

Overland Park, KS 66214

Tel (Sold To): (913) 752-6101

Order Date: 7/6/98 Ship Date: 7/6/98Store Id: BUS2040

<u>N/F Order #</u>	<u>Shipped Via</u>	<u>Terms</u>	<u>Customer P.O.#</u>	<u>Salesperson</u>	<u>Customer ID</u>
19820	UPS	Net 30	13697		BUS2040

<u>Product I.D.</u>	<u>Description</u>	<u>Ordered</u>	<u>B/O</u>	<u>Shipped</u>	<u>Price</u>	<u>Discount</u>	<u>Extension</u>
356506	6-Pak AR Polymer Gel	4	0	4	\$1,495.00	10%	\$5,382.00
415501	Crystalon Ultrasonic Soap 5gl	2	0	2	\$56.00	10%	\$100.80

Please remit to address above

nanoFILM gladly accepts
Mastercard & Visa

<u>Sub Total</u>	\$5,482.80
<u>Tax</u>	\$0.00
<u>Freight</u>	\$48.90
<u>Total</u>	\$5,531.70

TOTAL P.11

nanoFILM LTD

10111 Sweet Valley Drive
Valley View, OH 44125-4249
Telephone (216) 447-1199

Invoice

Invoice # 834573

Date: 10/21/99

Sold To:

Bushnell Corporation

9200 Cody

Overland Park, KS 66214

Ship To:

Bushnell Corporation

ATTN: Greg Faust

9200 Cody

Overland Park, KS 66214

Tel (Sold To): (913) 752-6101

Order Date: 10/21/99 Ship Date: 10/21/99Store Id: BUS2040

<u>N/F Order #</u>	<u>Shipped Via</u>	<u>Terms</u>	<u>Customer P.O.#</u>	<u>Salesperson</u>	<u>Customer ID</u>
36881	UPS Red	Net 30	14091		BUS2040

<u>Product I.D.</u>	<u>Description</u>	<u>Ordered</u>	<u>B/O</u>	<u>Shipped</u>	<u>Price</u>	<u>Discount</u>	<u>Extension</u>
307596	HPGAS-50 Crystalon Ampuole	2	0	2	\$2,133.33	10%	\$3,839.99

↑
Permaseal

Please remit to address above

nanoFILM gladly accepts
Mastercard & Visa

<u>Sub Total</u>	\$3,839.99
<u>Tax</u>	\$0.00
<u>Freight</u>	\$48.00
<u>Total</u>	\$3,887.99

APR 18. 1997 1:43PM

NO. 3593 P. 1

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BUSHNELL
SPORTS OPTICS WORLDWIDEFACSIMILE FROM
BUSHNELL CORPORATION
9200 CODY
OVERLAND PARK, KS 66214FAX
913-752-3570TELEPHONE
913-752-3488DATE: April 18, 1997
TO: NanoFilm
ATTN: Larry Clarke
FROM: Jordan Vermillion
Page 1 of 1

Dear Larry,

I am pleased to present the following Crystalon Proposal to you.

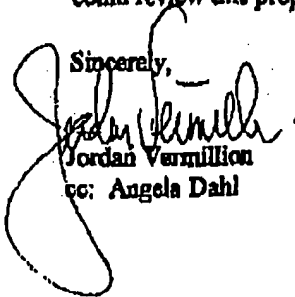
Crystalon Proposal

1. Bushnell agrees to pay NanoFilm a royalty of \$ 1.00 per Crystalon coated lens for a period of one year. In turn, NanoFilm will provide the necessary amount of Crystalon gel to enable supplier to produce quality Crystalon coated lenses. After one year is complete, we have option to purchase Crystalon directly from NanoFilm, or to continue royalty arrangement. We will discuss both options before the one-year timeframe ends.
2. Bushnell agrees to pay one-time travel costs for one person from NanoFilm to provide technical and installation support of Crystalon production line.
3. Bushnell commits to a performance level of 30,000 lenses per year, or \$ 30,000 per year, for the first year.
4. We request that NanoFilm provide Crystalon gel for lifetime exclusivity to Bushnell on the following product categories:

Binoculars
Riflescopes
Telescopes
Riflescope Laser Rangefinders
Shooting GlassesMonoculars
Hand-Gun Scopes
Laser Rangefinders
Spotting Scopes
Fishing Glasses

Larry, we certainly look forward in developing a long-lasting mutually beneficial relationship with NanoFilm. We are very excited about the benefits your product has to offer. I would appreciate it if you could review this proposal and sign and date below. If you have any questions, please feel free to call me.

Sincerely,


Jordan Vermillion
cc: Angela DahlNanoFilm Signature:
Date:

AUG-06-2002 11:49
MAY. 1. 1997 11:30AM

nanofilm

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NO. 4345 P. 1

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BUSHNELL
SPORTS OPTICS WORLDWIDE

BUSHNELL CORPORATION
9200 CODY
OVERLAND PARK, KS 66214
Fax 913 752-3570 Telephone 913 752-3488

DATE: May 1, 1997
TO: nanofilm
ATTN: Larry Clarke
FROM: Jordan Vermillion
Page 1 of 1

Dear Larry,

I appreciate your fax dated April 29, 1997 in response to Bushnell's Crystalon Proposal dated April 18, 1997. I have communicated your counter-proposal to our Management team and we respond as follows:

1. Bushnell accepts your proposal of purchasing 2 cases of Crystalon gel every month for the next year at a 10 % discount (normal price \$ 1495.00 per case). We will ship the gel to Light Optical and will ensure that they empty and refill tank with fresh Crystalon each month.
2. Noted that you accept our original offer to pay for one of nanofilm's employees to travel to Japan to help install the Crystalon system. If in the future Bushnell feels it is necessary to send someone from nanofilm to Japan to assist in a technical capacity after installation is complete, Bushnell agrees to absorb this cost.
3. We kindly request that nanofilm accept a 5 year World Wide exclusive on the following product categories:

Binoculars
Riflescopes
Telescopes
Riflescope Laser Rangefinders

Hand-gun Scopes
Laser Rangefinders (Yardage Pro)
Spotting Scopes
Monoculars

We are willing to accept the deletion of shooting and fishing glasses from the World Wide Exclusivity. However, we kindly ask that you accept a 5 year World Wide exclusive verses your offer of one year on all product categories listed above. Though our first year commitment may be small, our strategy is to increase the quantity by incorporating this technology into additional riflescope families and product lines. One year does not allow enough time for competitive advantage, but allows our competitors plenty of time to research and counter-attack by introducing the same benefit. We believe that for us to have a true competitive advantage, five years is necessary, whereas one year is too short.

Larry, we hope to receive your acceptance on the above items and are confident in developing a long lasting relationship with nanofilm.

Sincerely,


Jordan Vermillion